



ANF

ANNUAL REPORT 2010



Nicaragua

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MESSAGE FROM THE PRESIDENT

Each of us makes the decision to support ANF for very personal, but similar reasons. But what we all have in common is the desire to help and relieve the suffering of our fellow mankind through an organization with proven effectiveness, transparency and minimal operating expenses. It is only through your support, that we can combine our forces and resources to make a dramatic and measurable difference in the lives of so many people.



These are not our successes, but yours. It is only due to the fact that you have stood up and taken action to make this world a better place, that today we are able to continue our work towards changing the lives of Nicaragua's youth. And we are closer than ever, thanks to your efforts and help.

I give thanks to God for blessing the American Nicaraguan Foundation and bringing all of us together in this great cause. You have made a difference by being a part of ANF, and you will continue to make a difference in the lives of thousands in need through your commitment to the American Nicaraguan Foundation – your foundation.

With my sincere gratitude,

F. Alfredo Pellas, Jr.
American Nicaraguan Foundation
Founder and President

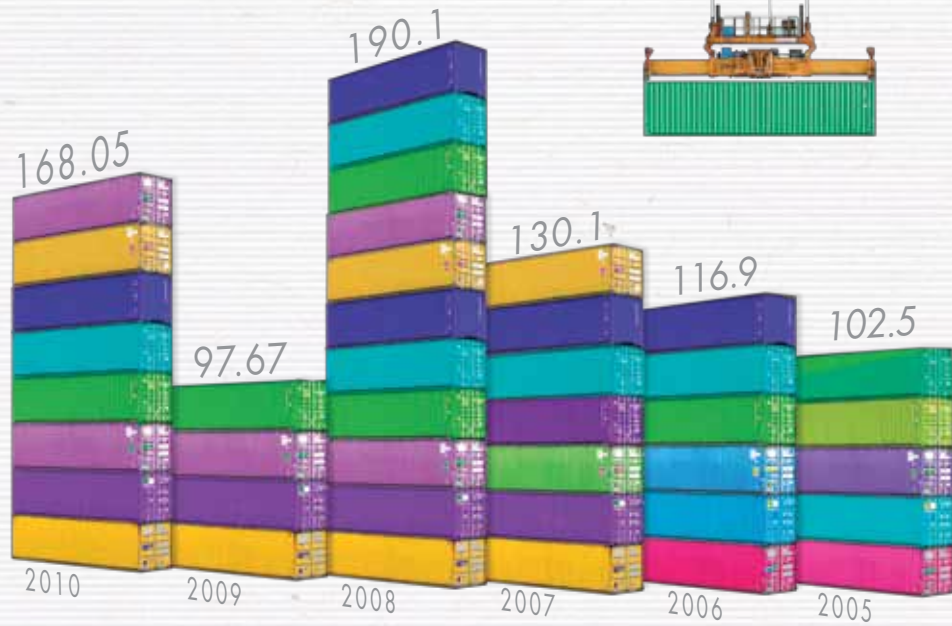
VISION

To Foster increased opportunity, self sufficiency and dignity for the poor in Nicaragua.

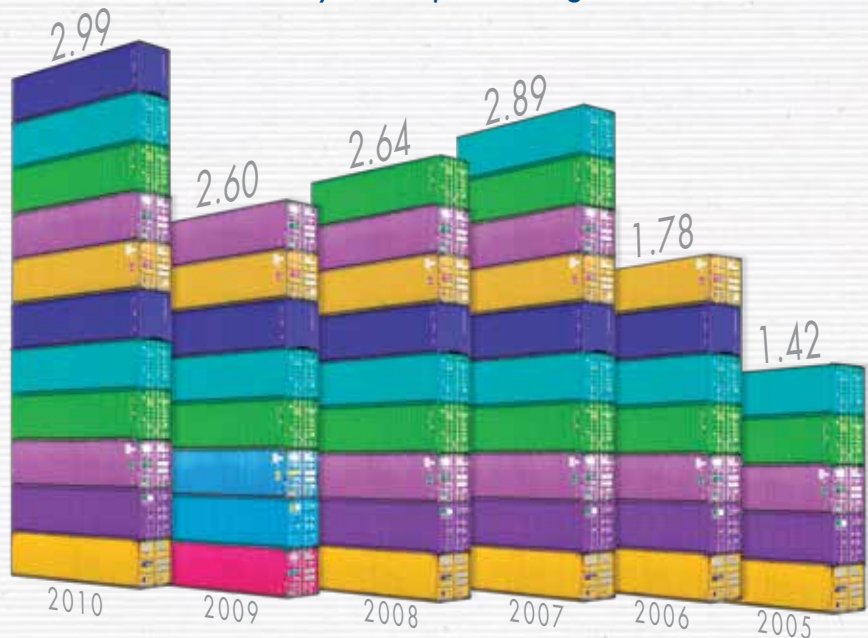
MISSION

To support the neediest sectors in Nicaragua By forging strategic alliances to procure quality goods and products, which are distributed to social service organizations that have been selected based on their effectiveness, transparency and spirit of service in an effort to chive sustainable development through self-sufficiency and the eradication of poverty.

Value of In-Kind Contributions (in millions of dollars)



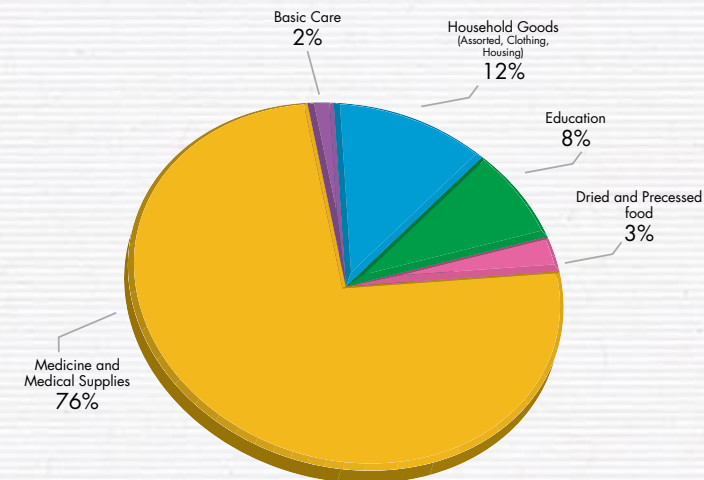
Funds for Community Development Programs (in millions of dollars)



In 2010, ANF delivered 344.25 containers of aid valued at approximately \$ 162.53 millions



Donation of Goods by Volume



Goal

Specific Targets

Program Objective

Achievements in 2010



MDG #1 Eradicate Extreme Poverty and Hunger

Reduce by half the proportion of people living on less than a dollar a day.

Reduce by half the proportion of people who suffer from hunger.



Promoting Economic Opportunity

Creation of 164 jobs through the provision of training, technical assistance, and capital in the areas of microbusiness, sustainable agriculture, and animal husbandry.



Supplying Nutritional Assistance

417 centers benefited from donations. A Daily plate of food was given to 70,592 people including students, at-risk children, nursing mothers, and seniors citizens.



MDG #2 Achieve Universal Primary Education

Ensure that boys and girls complete a full course on primary schooling.



Increasing Educational Quality and Attainment

187 schools and other educational centers received classroom furniture, benefiting 17,155 children.

1069 schools received basic educational supplies for each student, benefiting 148,790 children.

Construction of 4 schools, Improvement of 4 schools, Construction and Equipment for 1 Sewing Workshop, Construction of 1 dining hall and Construction of 2 Computer Labs benefiting a total of 4,656 students.



MDG #4 Reduce Child Mortality

Reduce by two thirds the mortality rate among children under five.



MDG #5 Improve Maternal Health

Reduce by three quarters the maternal mortality ratio.



Strengthening Medical Assistance

Distribution of medicines and medical supplies to 156 dispensaries, health centers and hospitals, assisting in the treatment and recovery of thousands of patients. 981 handicapped persons received a wheelchair.



MDG #8 Develop a Global Partnership for Development

In cooperation with pharmaceutical companies, provide access to affordable essential drugs in developing countries.



MDG #7 Ensure Environmental Sustainability

Achieve significant improvement in lives of at least 100 millions slum dwellers, by 2020.

Reduce by half the proportion of people without sustainable access to safe drinking water.



Developing Communities

Construction of 1,043 houses, benefiting 6,467 people. Construction of 331 latrines, benefiting 2,053 people



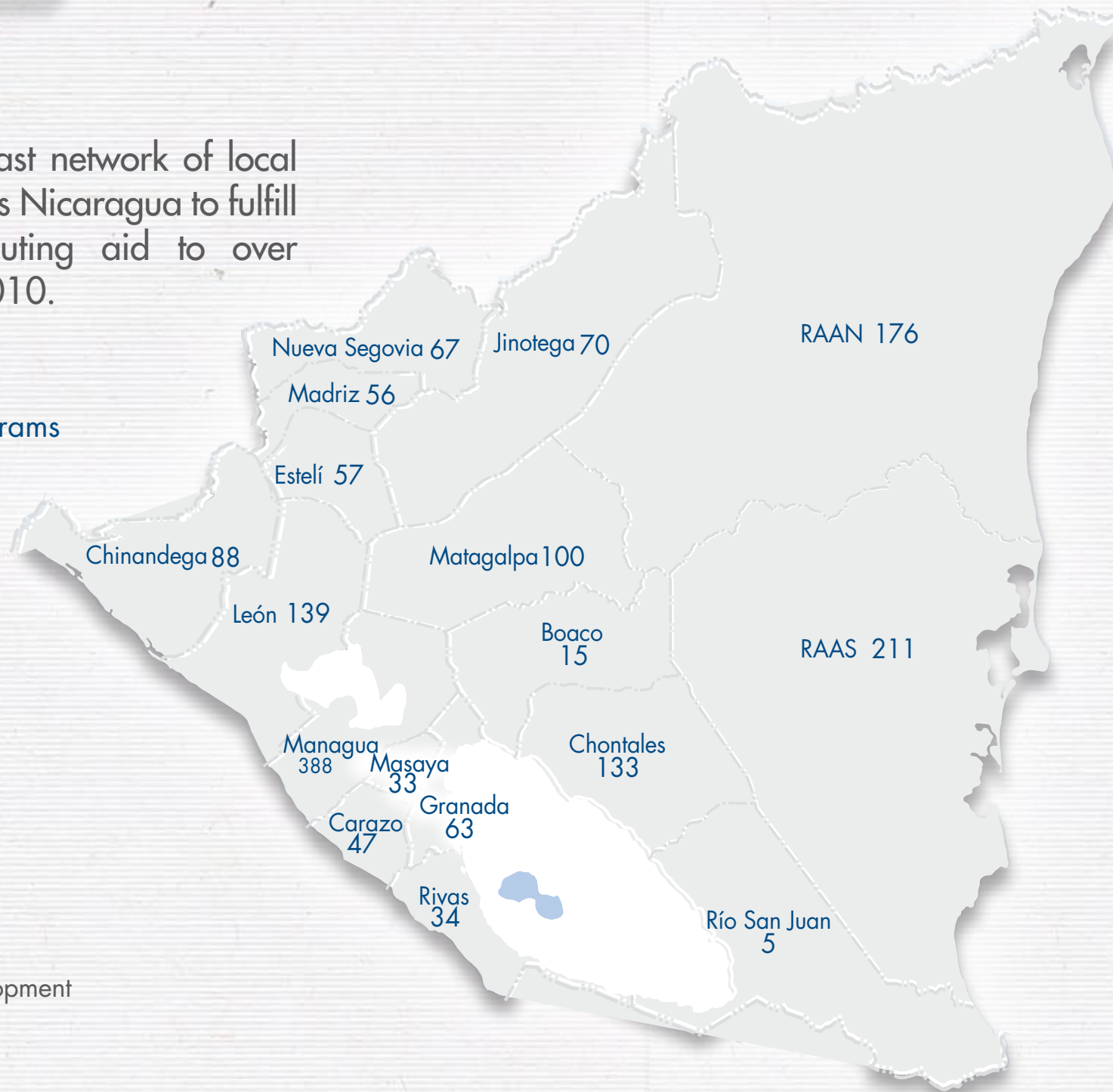
Providing Access to Safe Drinking Water

Construction of 14 wells in communities affected by water scarcity. Connection to municipal water sources and installation of home water systems for 303 impoverished families. Rehabilitation of water systems in schools and children's shelters.

ANF relies on its vast network of local organizations across Nicaragua to fulfill its mission, distributing aid to over 1,682 of them in 2010.

Legend of ANF Programs

-  Housing
-  Education
-  Nutrition
-  Water
-  Health
-  Economic Development



ANF Programs by Department



To see a full list of our local partners, log on to our website at: <http://www.AidNicaragua.org/partners>

Changing realities!

For Angelina María Olivas, the day starts before 4 am, she must take care of her 2 year old sister and support her mother in chores of their humble house; this is located in the little town of Santa Marta, which could be found in the northern part of Nicaragua.

However, Angelina's reality has changed thanks to the support of American Nicaraguan Foundation (ANF), with the assistance of a local organization they were able to convince Angelina's mother to allow her to go to school for the first time in her life, something that she haven't even dreamed before doing, due to the condition of extreme poverty they live in.

Thanks to the aid of ANF, Angelina has books and pencils to attend to a local school; she also receives food there, which is endorsed by ANF's School feeding program that benefits the community where she lives.

For the last three months, Angelina is an active student at her school, although being five years behind, at her age she should be in sixth grade. She is one of the most exceptional students, albeit to accomplish this she has to take her sister with her, because her mother works during the day in order to provide food for her children.



Building a better future

“Building homes, changing lives”

At the municipality of San Ramón, located at 12 kilometers of Matagalpa, Edelma Leonor Umazor Rodríguez, celebrates a new beginning. At 37 years, she now has a new house, potable water, a latrine, community center access and a school for her children.

Edelma, married with five children, says: “A month ago they gave us our house, with furniture, beds, mattress and everything. Since the first day our life gave a turnaround. The house ANF gave us is beautiful and we always keep it clean. We also have a better and new latrine, the one we had before was old and built out of bad material. We even have clean water, which we really needed.”

The Project executed by ANF included the construction of a poultry gallery, two hens, a rooster and also advantage of technical assistance .

Without hiding her happiness she states that the poultry gallery is a big help for her family income. “They gave us two little hens and one rooster, thanks to the technical assistance I now feed these Little animals (poultry) with food I make, not buy, I even learned how to vaccinate them. Now I get eggs from the gallery to my kitchen which before we had to buy. I also sell some eggs, which increases my income”, explains Leonor.

Before this, the only income this family had was from, Fidel Alaniz, Leonor’s husband who is 40 years old, and works as a night security guard, earning only a hundred córdobas per day (equivalent to \$4.37).

“Our old house was made of wood and cardboard, for a long time we lived like this, it was very small, without floor and the terrain was unlevelled, when it rained, you could see a current in the middle of the house,”, remembers Leonor.

The poultry not only contributes to the safety of the food the family eats, but it gives them the opportunity to develop a source of economic income and the possibility to have a business vision, “Our main purpose is to reproduce the hens, that’s why I now own six, this is all new for me and my family, we didn’t have this before” she joyfully comments.

With special thanks and out bursting happiness she says “this is a dream for me because my house was in a very bad shape and when they chose us (as a beneficiary) the impact was huge for me because there were many of us that didn’t have a house we are truly blessed.



Generating Development

Five years ago by the recommendation of a friend, Salvador Masis, received his first guidance in the management of non-traditional vegetable and fruits. Today he has become a small business man by producing and marketing guava

The technical assistance provided by ANF in conjunction with Taiwan ICDF, has given Salvador, good fruits.

"I learned to graft the guava tree and now I can support my family. With this technique is much more productive, and its purpose is to maintain the quality of guava by grafting it to ensure the desired size for my clients" he says.

He remembers that before he only grew vegetables such as pepper, tomatoes and onions : but with the money I can only afford food, often I lost crops due to bad weather and I couldn't guarantee any income for my family"

In addition to a modernized producer, Salvador decided to share his knowledge and experience, were now he also works as a trainer in the center where he learned, which is located in Tipitapa.

For this producer the benefits achieved "are so many!!!"

He explains that before he used to sow $\frac{3}{4}$ acres of land with 110 guava plants but currently he is planting 4 acres with 420 plants each lot. "Now I achieve three harvests of guava per week, this is due to when the plant is adult it generates 500 fruits a year"

He states that the production of guava is more profitable than traditional vegetables. "The success of this is because with this guava I don't have any problems if it rains it is better for this fruit, before I used to lose all my crops because of the heavy rain"

"The guava graft harvesting allow me to produce a commercial size that allows me to produce a

commercial size that my customers prefer. The prices I offer to my wholesale customers ranges from 5 to 15 cordobas per unit" (equivalente \$0.21 to \$0.65) he says.

Thanks to the economic stability that Salvador father of 3 children has achieved, he has been able to send his two older sons to Colleague, "now I have enough money to provide a good healthcare and food for my family, and I can ensure improvement in every way to my siblings, and I also can now invest in my business".

He says to have the support of his family" my wife and children help me with the harvest and picking out guavas, also with the grafting and attending the customers, among other things. They support me in my business development".

Among his goals he is going to sow another 4 acres of land " I already have the grafts ready and an advanced irrigation system, I am preparing the terrain and just waiting for the right climate conditions" he adds.

In the long term he plans on working with a technique for pig farming with the assistance of technicians from Taiwan ICDF, "I will keep on training with new and better techniques that are only available at centers that ANF and Taiwan ICDF offers to producers" he explains.

"In the future I will be able to export if more producers join this Project and we will conquer foreign markets because of the quality in our products" he said.

"I heartily thank ANF and Taiwan technical mission to support our country's economic development, I also thank volunteers who are away from their family and come to support us. Nicaraguan people are hard workers y we have fertile soil, the only thing that was missing were training in new techniques in order to produce much more and good quality" e says with a contagious happiness.



Healing Lives

Reparto Schick, is located in one of the poorest areas and neighborhoods of Managua, thanks to the joint effort of ANF and the Enrique Osso Clinic offers 2.400 medical consultations per month.

ANF has supported for over 18 years the Teresa congregation clinic, led by Sister Felicia Leon, with donations of medicines, medical supplies and wheelchairs for the decent care of the poor, who complains of respiratory problems in children, pregnancy and chronic diseases in older people. The medicine donated by ANF is of great value for the population, due to their economic condition they don't have access to the purchase of drugs to treat their diseases.

One of these heart touching stories is Mrs. Maria del Rosario, of 67 years, who survives on a small widow's pension and what little help she gets from her children. She has been seen at the clinic for over 5 years for diabetes, hypertension and asthma, which have recently been complicated; she is one which the clinic staff visits her at home to provide a greater follow-through.

Like María del Rosario is beneficiated with the specific treatment for their ailments, the entire population is very grateful for these donations. Also the sister Felicia Leon said: "ANF is everything to us, it is the social concerned organization that has have great concern and helped us"



Joint Effort

In the area of El Naranjo, a community located 18 kilometers from Matagalpa, 500 people now have easy access to drinking water thanks to the support of ANF and the efforts of the community led by Jesus Castro.

Jesus has the support of ANF for the beginning phase with the development of a Housing Project to benefit 14 families. This project contributes directly to improving the living conditions of beneficiaries, but access to a source of drinking water was so complicated that affected its continued economic development and limited it

The water system that existed previously couldn't capture enough fluids to satisfy basic needs "El Naranjo" as there was a problem of leakage. This overcoming of this problem was solved with the support of ANF.

"Previously, only 380 people had irregular access to a water source, but now 500 people for a total of 80 families are being benefited" he says.

Indicates that the project provided them with water from the mountain El Naranjo located 8 kms from the community, which has two sources of water called Zoila and El Moral, the improved water system was to unite these two sources of vital liquid throughout a water collection box that is connected to the pipeline to two communities which have a distribution network for each house.

The project included everything, damaged pipes were changed, installation of air valves and cleaning system, water treatment and disinfection of pipelines.

"Members of the community support the project with trenching, unskilled labor and material hauling," says Jesus.

He also explains they now have the legal ownership of the water source "before we did not have the right to the water project, therefore other people might have taken it away from us."

Jesus indicates that to provide sustainability to the project and keep alive their natural sources of water, try to reforest the surrounding area, and periodically, all members of the community come together to give maintenance to the tanks of the water system.

"I recognized the need to improve the water system because there wasn't enough for all the habitants that's why we urgently needed the support because only we could pick up a barrel of water a day and it was not enough to wash clothes, remember the leader community, married, with 3 children and two grandchildren.

"Our thanks to ANF, UCA, local authorities and technicians who made it possible for us to enjoy 11 years of this vital liquid that is so essential for everyone," he concludes.



STATEMENTS OF FINANCIAL POSITION

December 31, 2010 and 2009

	2010	2009
ASSETS		
Cash and cash equivalents	\$ 2,846,142	\$ 1,251,833
Time deposits and other investments	939,753	1,711,974
Contributions and other receivables, net of allowance	570,727	992,090
Inventories	30,057,195	24,226,063
Property and equipment, net	323,656	389,973
Other assets	<u>179,291</u>	<u>25,314</u>
Total assets	<u>\$ 34,916,764</u>	<u>\$ 28,597,247</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable and accrued expenses	\$ 981,024	\$ 424,918
Net assets:		
Unrestricted:		
Quasi-endowment fund	820,406	783,416
Undesignated	<u>32,974,892</u>	<u>22,824,542</u>
	33,795,298	23,607,958
Temporarily restricted	<u>140,442</u>	<u>4,564,371</u>
Total net assets	<u>33,935,740</u>	<u>28,172,329</u>
Total liabilities and net assets	<u>\$ 34,916,764</u>	<u>\$ 28,597,247</u>

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

December 31, 2010 and 2009

	2010	2009
Changes in unrestricted net assets		
Revenue		
In-kind contributions	\$ 168,054,478	\$ 97,668,024
Cash contributions and other	1,730,822	1,740,871
Shipping and handling donated	1,485,395	1,119,033
Net assets released from restrictions	<u>7,861,555</u>	<u>2,766,182</u>
Total unrestricted revenue	<u>179,132,250</u>	<u>103,294,110</u>
Expenses		
Program expenses	166,697,503	153,398,192
Fundraising	408,987	577,740
Administrative expenses	<u>1,838,420</u>	<u>1,358,854</u>
Total expenses	<u>168,944,910</u>	<u>155,334,786</u>
Change in unrestricted net assets	10,187,340	(52,040,676)
Unrestricted net assets at beginning of year	<u>23,607,958</u>	<u>75,648,634</u>
Unrestricted net assets at end of year	<u>33,795,298</u>	<u>23,607,958</u>
Changes in temporarily restricted net assets		
Revenue		
Cash contributions	3,437,626	3,534,548
Net assets released from restrictions	<u>(7,861,555)</u>	<u>(2,766,182)</u>
Change in temporarily restricted net assets	(4,423,929)	768,366
Temporarily restricted net assets at the beginning of year	<u>4,564,371</u>	<u>3,796,005</u>
Temporarily restricted net assets at the end of year	<u>140,442</u>	<u>4,564,371</u>
Change in net assets	5,763,411	(51,272,310)
Net assets at the beginning of year	<u>28,172,329</u>	<u>79,444,639</u>
Net assets at the end of year	<u>\$ 33,935,740</u>	<u>\$ 28,172,329</u>

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