



ANF

CELEBRATING
25 YEARS



ANNUAL REPORT 2017

1992

Alfredo Pellas, his wife Theresita, and Father León Pallais, S.J. establish ANF in the USA as a 501(c)(3) registered non-profit organization focused on humanitarian aid, health, and education.

1997

ANF establishes a strategic alliance with non-profit organization Food For The Poor, Inc., which becomes ANF's principle donor.

1998

Hurricane Mitch devastates western Nicaragua, and ANF's housing program is born with the construction of 263 homes for the most affected families.

1999

In response to this catastrophe, the donation of previous years is doubled, distributing 273 containers valued at \$53 million dollars.

2017

ANF celebrates twenty five years of serving Nicaragua's most vulnerable communities, investing a total of \$49.6 million in programs and distributing 7,224 ocean-freight containers valued at \$1.98 billion since 1992.



2004

ANF's water and sanitation program is born, providing access to clean drinking water and sanitary solutions.

2007

ANF's agriculture program is born through a strategic alliance with Taiwan ICDF, helping lift rural families out of poverty.

2012

Food For The Poor, ANF, and Fabretto are chosen to implement USDA's Food for Education program in Nicaragua, which feeds 70,000 people daily for three consecutive years.

2015

With the goal of helping small-scale farmers reach their potential, ANF assumes the leadership of the Center for Agricultural Training.



RAFAEL SANCHEZ | **NICOLAS ARGÜELLO**
Executive Director | *General Manager*

VALUES

GOD

SOLIDARITY

GENEROSITY

HONESTY

TRUSTWORTHINESS

RESPONSIBILITY

RESPECT

MISSION

To acquire directly or through strategic partners the necessary resources to contribute substantially and sustainably with the objective of reducing the impact of poverty in the lives of the most vulnerable population in Nicaragua; providing, without a profit, these resources to their beneficiaries, in an efficient, effective, and transparent manner, with the assistance of a network of local partners.

VISION

A Nicaragua with greater opportunities, self-sufficiency, and dignity for the poorest sectors of the population.



WORDS FROM THE FOUNDERS

This year marks twenty five years since we answered God’s call to help the poor and vulnerable in Nicaragua. We knew this would require considerable effort, but our faith overcame our fears and we accepted the responsibility.

From the start, we have run ANF as a business—efficient and effective—in order to maximize the impact of the donations we receive. The organization has grown enormously over these 25 years, but the strategy has always been the same: to work hand in hand with 800+ organizations in the distribution and execution of our programs. As a result, ANF holds the highest ratings in the non-profit industry.

Since its founding, ANF has distributed 7,224 ocean-freight containers valued at \$1.98 billion and has allocated \$49.6 million to development projects. Carrying out ANF’s mission demands a great amount of effort and responsibility for everyone involved, but it also inspires a great sense of purpose. Currently, 101 projects are managed by a staff of 120 employees—an excellent team with great passion.

Our hearts fill with joy when we visit ANF’s projects throughout Nicaragua. So many families’ lives have been changed by our programs. A student who no longer goes hungry because her parent sends her to school to receive the lunch ANF provides. A family who no longer gets wet when they sit together for a meal, nor do they sleep on a dirt floor. A sick child with a disability who receives a wheelchair, and with it, newfound independence and the ability to more freely interact with his community. A mother who no longer walks kilometers to gather clean water for her children. A community whose lives have been uprooted due to a devastating storm receive emergency kits and food. A father whose farming income is tripled after receiving training and technical assistance.

After twenty five years of answering God’s call, it is wonderful to see how these programs continue to help restore the dignity of the most needed in Nicaragua.



F. Alfredo Pellas, Jr.
President & Founder



Theresa Pellas
Vice President & Founder

643

Local partner organizations in 2017



DISTRIBUTION NETWORK

In addition to implementing development projects funded by cash donations, ANF channels about 400 ocean-freight containers of in-kind donations each year through a network of hundreds of local partner organizations, including schools, religious organizations, municipal governments, governmental entities, hospitals, clinics, orphanages, feeding centers, and elderly homes.



OCEAN-FREIGHT CONTAINERS DISTRIBUTED FROM 1992 TO 2017

7,224 CONTAINERS VALUED AT **\$1.98 BILLION**

CATEGORY	AMOUNT	VALUE
MEDICAL	1,487	\$1.5 billion
FOOD	2,575	\$98 million
EDUCATION	1,045	\$100 million
HOUSEHOLD GOODS	2,117	\$264 million

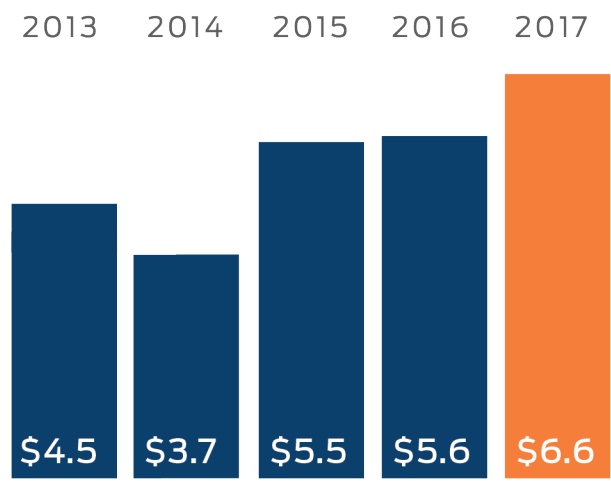
OCEAN-FREIGHT CONTAINERS DISTRIBUTED IN 2017

359 CONTAINERS VALUED AT **\$102 MILLION**

INVESTMENT IN PROGRAMS



INVESTMENT IN PROGRAMS OVER THE YEARS



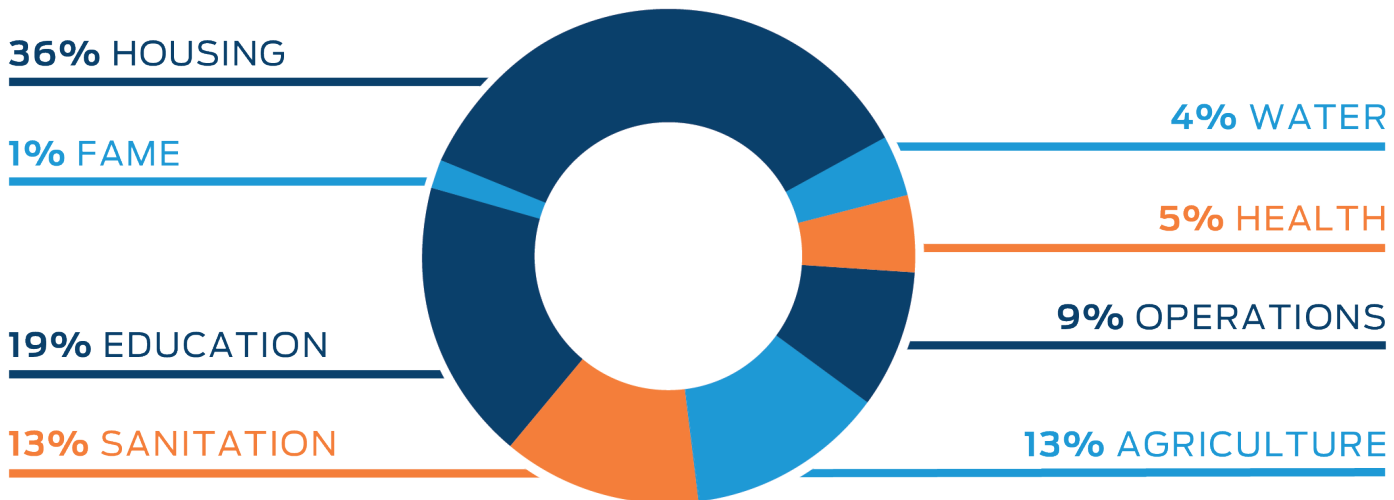
IN MILLIONS OF DOLLARS

Programs include:

Health education campaigns, nutritional recovery, school feeding, technical assistance, agricultural projects, animal husbandry, beekeeping, and community infrastructure (construction of houses, wells and water systems, latrines, schools, clinics, etc.).



INVESTMENT IN PROGRAMS IN 2017 PER CATEGORY



SPOTLIGHT STORY



SOWING HOPE FOR ANGELITO

Nimrod lives with his wife, Merari, and his son, Angelito, in the community of Aguas Calientes, Madriz. Angelito, now 4 years old, was born with numerous physical disabilities including spina bifida, hydrocephalus, and clubfoot, leading to paralysis in his legs. In his first month of life, Angelito underwent a surgery on his spine and another on his brain.

**“WE CALL HIM
ANGELITO BECAUSE
IT’S A MIRACLE HE’S
ALIVE.”** – Merari, Nimrod’s wife

As a farmer, Nimrod joined ANF’s bean project in 2015 and received technical assistance, training, and supplies to increase the quantity and quality of his crops. Due to his great dedication and desire to excel, Nimrod joined another of ANF’s projects using a biodigester and three pigs. The biodigester converts waste from the pigs into fertilizer for his crops and also produces gas for cooking. Nimrod reflects, “At first I wasn’t sure what it was, but

I love that I no longer have to buy firewood, helping me save for Angelito’s medical expenses.”

Now that Merari cooks with gas, a faster and more convenient option compared to firewood, their home is much healthier. Removing smoke from the house means the family’s lungs are healthier in the short- and long-term, breathing in clean air today and reducing their risk of lung cancer in the future. Nimrod used biofertilizer to stimulate the growth of his plots, managing to increase the variety of his crop (beans, cocoa, papaya, onions, bananas, and tomatoes) and provide food security for his family.

With Nimrod’s increased income, the family paid Angelito’s medical loans and his most recent surgery.

“It was tough for me to see Angelito struggling to move around the house in his wheelchair. With the project’s income, I managed to install a flat, even floor and a roof that protects us from the rain,” Nimrod mentioned with tears in his eyes. Doctors hope that, with surgery, the use of an orthopedic device, and the continuation of physical therapy, Angelito will be able to walk one day.

ENABLING DIGNIFIED LIVING CONDITIONS

Since 1998, ANF has been working with Food For The Poor and Nicaragua's government to improve the living conditions of impoverished families through the construction of dignified, two-bedroom houses. In many rural communities where ANF builds homes, we often build medical centers, community centers, and schools. Moreover, ANF provides families with tools and training to improve their livelihoods.

HIGHLIGHTS

321

SOLAR PANELS

were installed in rural households

100

FAMILIES

benefited from fruit and vegetable gardens

934

NEW HOUSES

were built, in collaboration with our partners

179

FAMILIES

benefited from small-scale animal farming

3

COMMUNITY CENTERS

were built

202

ECO-STOVES

were installed

4

VOCATIONAL CENTERS

were built



FOSTERING GOOD HEALTH AND WELLBEING

ANF is committed to improving the access to and quality of medical attention provided to people living in poverty across Nicaragua. ANF distributes food, medicine, medical supplies, and equipment to a network of more than 130 health centers throughout the country. Additionally, ANF supports feeding and nutritional recovery programs and carries out health education campaigns for low-income students and their families.

HIGHLIGHTS



71 CONTAINERS

of medicine and medical supplies valued at **USD \$75.3 million** were distributed



12,900 PEOPLE

were benefited with educational campaigns in which they learned about healthy lifestyles, nutrition and environmental issues



564 SEVERELY MALNOURISHED CHILDREN

received specialized treatment to improve their nutritional wellbeing



1,400 INDIVIDUALS

with mobility disabilities received specialized equipment (such as wheelchairs) to improve their mobility and quality of life



23,000 CHILDREN

received de-worming treatment



REMOVING THE BARRIERS TO EDUCATION

ANF focuses its educational programs on reducing the indirect costs of education, thereby creating incentives for parents to send their children to school. This is accomplished through the distribution of in-kind donations (school supplies, books, classroom furniture) and the implementation of school feeding programs. Additionally, ANF supports the construction of classrooms, computer labs, and water and sanitation stations.

HIGHLIGHTS



3 MILLION MEALS

rich in nutrients and vitamin-fortified, served in **130 schools**



12 CLASSROOMS

built or rehabilitated in **6 different communities**



155 SCHOOLS

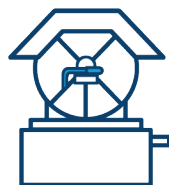
benefited with **8 ocean-freight containers** of school supplies and classroom furniture **valued at \$311,000**



PROVIDING CLEAN WATER AND SANITATION

ANF seeks to improve the living conditions of impoverished rural communities by giving them access to safe drinking water and improved sanitation facilities. Most water and sanitation interventions complement ANF's housing initiatives; together they change families' hygiene behaviors, and strengthen the communities' capacity to manage their new facilities once projects conclude.

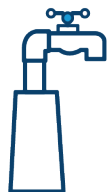
HIGHLIGHTS



31 wells drilled,
benefiting **3,375** people



947 sanitation facilities were built,
benefiting over **5,800** people



754 water tap stands were
installed, benefiting over
5,700 people



168 water filters were distributed,
benefiting **168** families



CULTIVATING CHANGE

ANF aims to promote sustainable agricultural practices in an effort to help rural families in Nicaragua achieve food security and sustained economic growth, while contributing to the maintenance of ecosystems and strengthening capacities to adapt to local climate change. Through its Center for Agricultural Training, ANF also promotes agricultural research and new, low-cost technologies to improve small-scale farmer's agricultural knowledge and practices.

HIGHLIGHTS

942 SMALLHOLDER FARMERS

Benefited from agricultural inputs, training, technical assistance, across the following agricultural activities:



45 Beekeepers



54 Bean farmers



36 Producers benefited from high-yield fruit production initiatives



85 Farmers with 7 greenhouses



140 Bio-intensive garden plots



400 Farmers trained at Center for Agricultural Training



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**RAFAEL
SÁNCHEZ**

Executive Director
*5 years (18 years
as board member)*



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ARGÜELLO**

General Manager
6 years



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BEQUILLARD**

Marketing and
Development Manager
6 years



**NEIDA
PEREIRA**

Community
Development
Program Manager
15 years



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OPORTA**

Director of Finance
7 years



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Director of Operations
7 years



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ALMENDÁREZ**

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Development Officer
6 years



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Manager
7 years



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20 years



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2 years

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MedShare

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Ministerio de Salud (MINSAL)
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Pollo Rico
Red de Agua y Saneamiento
de Nicaragua
REMAR
Samaritan International
Save a Generation
Seeds for Progress
Seguros América, S.A.
SER | Licorera
SER | San Antonio
Sistema Biobolsa
St. Stephen's Charitable Fund
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U.S. Agency for International
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SER | San Antonio
Wallace H. Coulter Charitable Trust

\$50,000 - \$99,999

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Fundación Promoción Social de la Cultura
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Nekupe Sporting Resort & Retreat
Silvio & Consuelo Pellas

\$25,000 - \$49,999

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\$10,000 - \$24,999

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Valentia Mediterranean Cuisine
Vos TV
Zona Deportiva

SPECIAL THANKS

to our mission critical partners

Food For The Poor
Grupo Pellas

STATEMENTS OF FINANCIAL POSITION

December 31, 2017 and 2016 (in USD)

	2017	2016
ASSETS		
Cash and cash equivalents	2,231,366	2,403,114
Interest-bearing deposits in financial institution	2,159,743	1,000,000
Securities and other investments	-	786,218
Contribution and other receivables	1,572,678	1,289,768
Inventories	19,694,082	17,054,029
Property and equipment, net	1,326,604	909,705
Other assets	63,965	44,612
Total assets	27,048,438	23,487,446
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable and accrued expenses	2,193,311	1,791,011
NET ASSETS		
Net assets at end of year	21,696,435	17,552,774
Change in net assets	3,158,692	4,143,662
Total liabilities and net assets	27,048,438	23,487,446

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

December 31, 2017 and 2016 (in USD)

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CHANGES IN UNRESTRICTED NET ASSETS**REVENUE**

In-kind contributions	102,795,665	90,498,414
Cash contributions and other	8,443,133	7,380,434
Donated shipping and handling	1,325,041	1,461,910
Total unrestricted revenue	112,563,839	99,340,758

EXPENSES

Program expenses	107,809,183	93,750,390
Administrative expenses	1,177,322	1,042,632
Fundraising	418,642	404,074
Total expenses	109,405,147	95,197,096

**CHANGE IN TEMPORARILY
RESTRICTED NET ASSETS**

Change in net assets	3,158,692	4,143,662
Net assets at beginning of year	21,696,435	17,552,773
Net assets at end of year	24,855,127	21,696,435



ANF

UNITED
IN ACTION

NICARAGUA

Carretera Nueva a León Km. 18.5
Managua, Nicaragua
(505) 2269-7163 Ext. 300

Ofi plaza El Retiro
Edificio 2, Suite 221
Managua, Nicaragua
(505) 2269-7163 Ext. 200

UNITED STATES

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Miami, Florida 33126
(305) 374-3391 Ext. 103



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