

ANNUAL REPORT 2018



ANF

**UNITED
IN ACTION**



WE

THANK

YOU

FOOD

FOR

THE

POOR



All of us are deeply grateful to Food For The Poor
for generously supporting ANF during the most
critical moments of the crisis in Nicaragua in 2018.
God answered our prayers through you.

*A friend is a friend at all times,
and a brother is born for the time of adversity.
Proverbs 17:17*





VALUES

GOD

SOLIDARITY

GENEROSITY

HONESTY

TRUSTWORTHINESS

RESPONSIBILITY

RESPECT

MISSION

To acquire directly or through strategic partners the necessary resources to contribute substantially and sustainably with the objective of reducing the impact of poverty in the lives of the most vulnerable population in Nicaragua; providing, without a profit, these resources to their beneficiaries in an efficient, effective, and transparent manner, with the assistance of a network of local partners.

VISION

A Nicaragua with greater opportunities, self-sufficiency, and dignity for the poorest sectors of the population.

WORDS FROM THE FOUNDERS

After twenty six years of working in Nicaragua guided by God's call to help the poor and vulnerable, this year has been one of many hardships for ANF, but it has also gifted us with valuable lessons in faith, patience, teamwork, and community.

In April of 2018, Nicaragua was engulfed in a crisis marked by large-scale protests and general unrest, which led to an economic downturn and extensive unemployment. Sadly, many of our partners, especially those that care for the most vulnerable such as orphanages, elderly homes and disability assistance organizations, bore the costs of the crisis and were facing life-threatening resource constraints.

Through the support of our donors, in particular Food For The Poor, Inc. ANF was able to weather the storm, aid local partners, and continue its mission through its programs in the areas of health, nutrition, education, water and sanitation, agriculture, and housing.

We successfully overcame many obstacles due to the commitment and resilience of our team. This group of compassionate professionals worked tirelessly in a time of great adversity to alleviate the suffering of many Nicaraguans and bring hope to those who needed it most.

We are filled with joy when we see how lives are transformed through ANF's projects around the country. Families that now have a roof over their heads, children that are no longer hungry and are thriving in school, mothers who can offer clean drinking water to their children, fathers who are able to provide food security because of bio-intensive gardens, and grandparents that once again have mobility with the help of new wheelchairs.

ANF is an instrument of God and we feel that with his blessing and guidance, we will carry on being a force of real and positive change for those whose lives have been struck by poverty and indifference. We invite you to be a part of the journey that God is leading for ANF, so that together we can make a difference in the lives of thousands of Nicaraguans.

With our deepest gratitude,



F. Alfredo Pellas, Jr.
President & Founder



Theresa Pellas
Vice President & Founder

*Be strong and bold; have no fear or dread of them, because it is the Lord your God who goes before you. He will be with you; he will not fail you or forsake you. Do not fear or be dismayed.
Deuteronomy 31:6,8*

545

Local partner organizations
served in 2018

DISTRIBUTION NETWORK

ANF channels in-kind donations each year through a network of hundreds of local partner organizations, including schools, religious organizations, municipal governments, governmental entities, hospitals, clinics, orphanages, feeding centers, and elderly homes.





OCEAN-FREIGHT CONTAINERS DISTRIBUTED

IN 2018

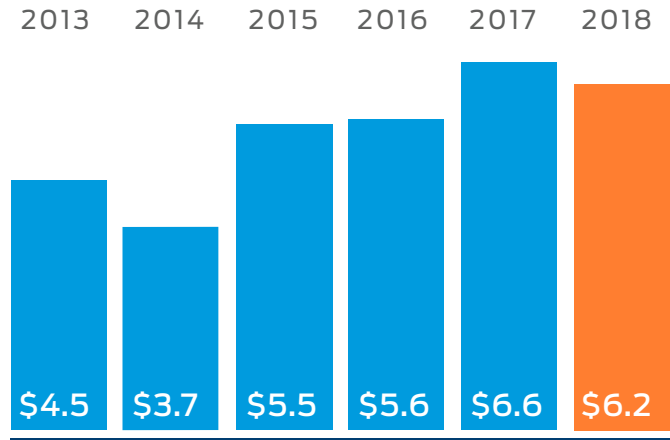
231 CONTAINERS VALUED AT **\$32 MILLION**

FROM 1992 TO 2018

7,455 CONTAINERS VALUED AT **\$ 2.0 BILLION**

CATEGORY	AMOUNT	VALUE
MEDICAL	1,535	\$1.5 BILLION
FOOD	2,655	\$102 MILLION
EDUCATION	1,050	\$101 MILLION
HOUSEHOLD GOODS	2,215	\$273 MILLION

CASH EXPENSES IN PROGRAMS OVER THE YEARS



IN MILLIONS OF DOLLARS

Program expenses include:

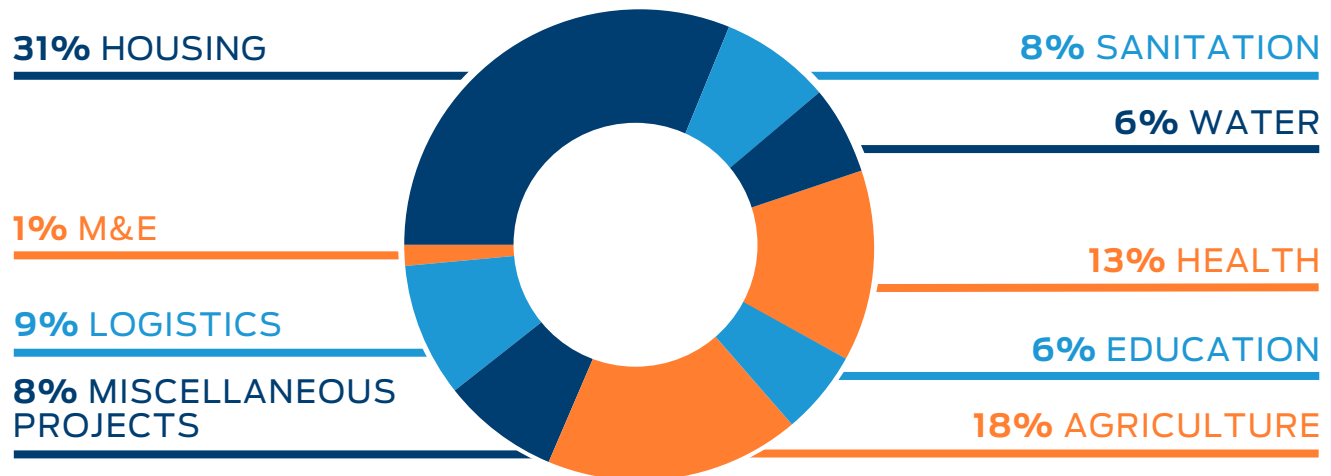
Health education campaigns, nutritional recovery, school feeding, technical assistance, agricultural projects, animal husbandry, beekeeping, community infrastructure (construction of houses, wells and water systems, latrines, schools, clinics, etc.) and program staff salaries.

INVESTING IN
PROGRAMS





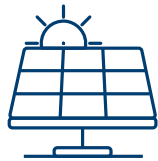
CASH EXPENSES IN PROGRAMS PER CATEGORY IN 2018



BUILDING A BETTER LIFE

ANF with the support of Food For The Poor has been involved in housing programs for highly impoverished families in Nicaragua since Hurricane Mitch in 1998. ANF's housing programs provide rural communities with dignified living conditions and community infrastructure including clinics, schools, solar lighting, and community centers. Families are also provided with tools and training to improve their livelihoods.

HIGHLIGHTS



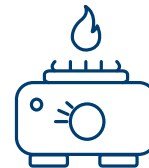
614
SOLAR PANELS
installed in rural
households



5
**COMMUNITY
CENTERS**
built



820
NEW HOUSES
built, benefiting
more than **5,000**
people



182
ECO-STOVES
installed



PROMOTING HEALTHIER LIVES AND WELLBEING

ANF's health and nutrition programs deliver mobility assistance devices to people with disabilities, facilitate school-level health education campaigns for low-income students, support nutritional recovery programs for severely malnourished children, carry out direct health projects to promote awareness and prevention of diabetes, and invest in the rehabilitation/construction of medical clinics and feeding centers. ANF also distributes medicine, medical supplies, equipment, and specialized nutrient-rich food to a network of health centers across the country.

HIGHLIGHTS



914 WHEELCHAIRS
donated to individuals with disabilities to improve their mobility and quality of life



12,200 PEOPLE
received training on healthy lifestyles, nutrition, and environmental issues



116 HEALTH CENTERS
received medicine, medical supplies, and equipment



30,309 CHILDREN
received de-worming treatment



621 SEVERELY MALNOURISHED CHILDREN
received specialized treatment to improve their nutritional wellbeing



NURTURING MINDS FOR THE FUTURE

ANF focuses its educational programs on improving school-level infrastructure and reducing the indirect costs of education as a barrier to access, thereby creating incentives for parents to send their children to school through the distribution of in-kind donations (school supplies and classroom furniture) and the implementation of school meal programs. ANF also supports the construction of classrooms, computer labs, and water and sanitation stations.

HIGHLIGHTS



19,500 STUDENTS

received daily meals in
151 schools



18 CLASSROOMS

built/rehabilitated in 6
different communities



191 SCHOOLS

received school supplies and
classroom furniture (valued
at \$640,000)







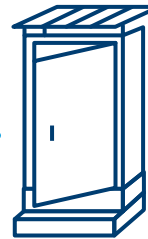
SUPPLYING CLEAN WATER AND SANITATION

ANF provides access to safe drinking water and improves sanitation facilities in order to better the living conditions of impoverished communities by drilling and rehabilitating wells, installing water taps, distributing water filters and building sanitation facilities. The majority of WASH interventions complement ANF's housing initiatives so that together they can improve families' hygiene, health education, and strengthen the communities' capacity to manage their new facilities once projects conclude.

HIGHLIGHTS



24 WELLS
drilled benefiting
3,375 people



711 SANITATIONS FACILITIES
built



266 WATER FILTERS
distributed



730 WATER TAP STANDS
installed



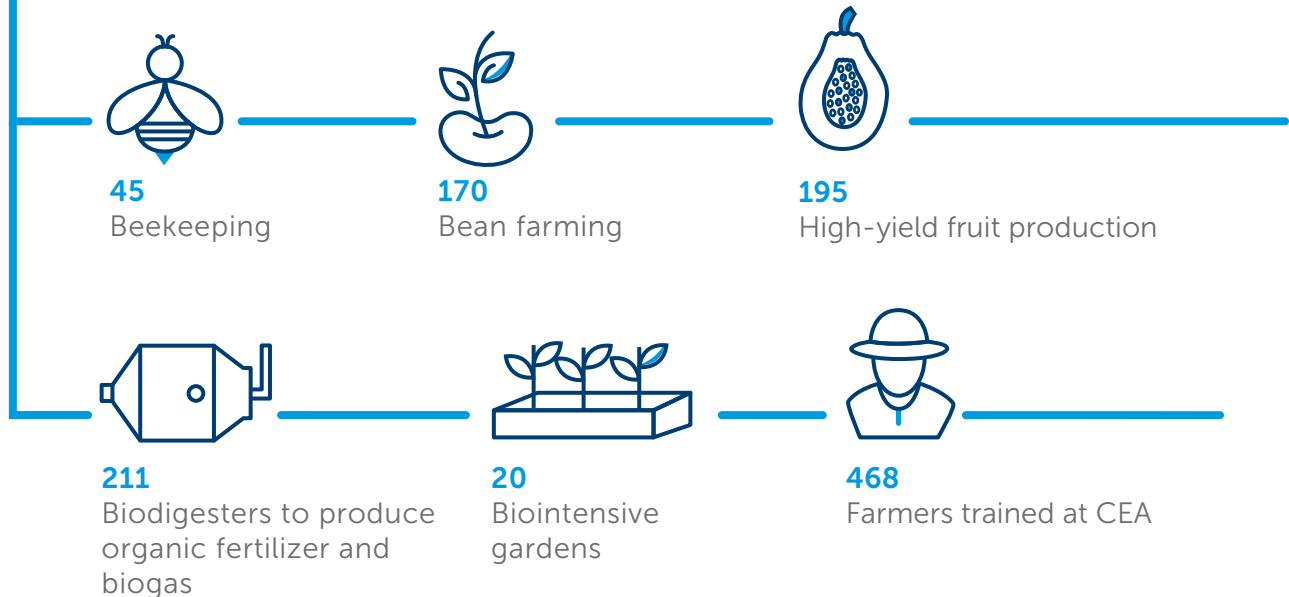
HARVESTING CHANGE

ANF's agricultural programs support small-scale farmers and their families with inputs, training, equipment, and technical assistance. Food security and agricultural activities are complemented with other initiatives – rooted in principles such as conservation agriculture, agroforestry, and climate adaptation – that can improve the resilience and livelihoods of rural families. Through ANF's farmer field schools and its Agricultural Training Center (CEA by its Spanish acronym), hundreds of small-scale farmers are trained each year using demonstration plots, module-based workshops, and laboratory-level soil analysis.

HIGHLIGHTS

468 SMALLHOLDER FARMER FAMILIES

Benefited from agricultural inputs, equipment, training, and technical assistance across the following agricultural activities:





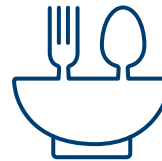
PROVIDING A HELPING HAND IN TIMES OF NEED

ANF seeks to serve a greater number of vulnerable communities in Nicaragua through its support of social service organizations, nutritional rehabilitation centers, and by providing disaster relief to those struck by hurricanes, earthquakes, storms, and floods. ANF provides orphanages, elderly homes, and special needs children with mobility assistance devices, food, medicine, clothes, and therapeutic equipment. Local partner organizations that treat malnutrition are provided with vitamin-fortified cereals, milk, diagnostic equipment, and much-needed furniture. Moreover, ANF provides emergency aid (clothes, food, medical supplies, etc.) and reconstruction efforts in disaster-stricken communities.

HIGHLIGHTS



627 DISASTER-STRICKEN FAMILIES received disaster relief items including food and medicine



26,800 PEOPLE received daily nutritious meals in social service centers

In 2018, due to a sudden economic downturn in Nicaragua, many of our local partner organizations suffered a steep drop in donations and were unable to provide basic services to the poor and vulnerable populations they served. As a result, ANF launched the "Nicaragua Crisis Fund" to provide 11 nonprofit organizations – including orphanages, schools, clinics, and daycares – with emergency cash donations totaling \$61,613 to help cover operating costs.





SPOTLIGHT
STORY

From left to right: Yuris Massiel - José Abdiel (baby) - Exa Federlinda - Yerlin Dilesca

CULTIVATING HOPE FOR CHOROTEGA WOMEN

Juana Rosa is an indigenous woman from the Chorotega ethnic group in the community of Chilcauno, Totogalpa. She lives with her husband, Enrique, their three daughters, Exa, Yuris, Yerlin, and 4-month-old grandson José. Juana Rosa's eldest daughter Exa, was diagnosed with cerebral palsy, a severe intellectual deficit and malnourishment at the age of three. Although Exa is now 28 years old, her mother and father have struggled for many years to provide a nutritious diet for her and the family.

“I thank God because I can provide food for my family. He is the only one who gives us the strength to continue.”

In 2018, Juana Rosa joined ANF's project with 29 other Chorotega women and received training, technical assistance, and supplies to improve their food security and access to water. With the training Juana Rosa received, she planted a garden where she grows onions, peppers, tomatoes, cilantro, and mint with seeds provided by ANF. A part of the harvest from the garden is for the family's self-consumption and the rest is sold by Juana Rosa to purchase clothes, rice, sugar, coffee, cooking oil and her daughter Exa's favorite kind of bread. “You always have to think about your children, specially Exa who relies on me; with what I sell I can buy them their favorite food. I feel happy that I can help.”

Before the project with ANF, Juana Rosa used to walk 4 kilometers up to 4 times a day with buckets in hand to gather water for her home and crops. Despite her hard work, her daughter was often sick from drinking unclean water and her crops were damaged by the lack of it. ANF provided Juana Rosa with a rainwater collection system for her home. The community also received a tank with a capacity of 2,500 liters to store water. “We are very grateful to ANF because our family has food every day, our drinking water is now clean and my daughter no longer suffers from waterborne diseases. We were also able to improve the productivity of our garden now that we have better access to water,” says Juana Rosa with a smile.



Juana Rosa and her garden

BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

F. Alfredo Pellas, Jr. **PRESIDENT AND FOUNDER**
Theresa Pellas **VICE PRESIDENT AND FOUNDER**
Rafael Sánchez **EXECUTIVE DIRECTOR**
Nicolás Argüello **GENERAL MANAGER**
Edwin Mendieta **SECRETARY**
Vicente Gregorio **TREASURER, FINANCE COMMITTEE CHAIR**
Dania Baltodano **PROGRAMS COMMITTEE CHAIR**
Luis H. Navas **DEVELOPMENT COMMITTEE CHAIR**
Carlos Vicente **AUDIT COMMITTEE CHAIR**
Rev. José Ramírez **CHAPLAIN**
Emilio Chamorro
Danilo Manzanares
Silvio Pellas
Johnny Sordo

Ricardo Román **VICE PRESIDENT**
Barney Vaughan
Gabriela Terán
Silvio Solórzano P.
Frank Robleto
Julio Rojas
Carlos Pellas
Carlos Osorio
Danilo Lacayo R.
Henry B. Howard
Ana María García
Henry Fernández
Carmen Chamorro de Pellas
Liza Argüello de Creamer
Martha Lilliam Argüello
Agustín J. Abalo





RAFAEL SÁNCHEZ
Executive Director



NICOLÁS ARGÜELLO
General Manager



DAMARIS OPORTA
Finance Manager



MARISOL ALMENDAREZ
Governance and
Development Manager



JANETTE GALÁN
Operations Manager



MARCELLA CHAMORRO
Marketing and
Development Manager



OLGA SÁNCHEZ, MD
Health and Nutrition
Program Manager



KEITH POE
Agriculture and
Rural Development
Program Manager



ROBERTO JEREZ
Education
Program Manager



NEIDA PEREIRA
Community Development
Program Manager

STRATEGIC PARTNERS

516Now
Alcaldías de Nicaragua
Aldeas Infantiles SOS
Alianza Evangélica Nicaragüense
Americares
APROQUEN
BAC Credomatic
BAC Florida Bank
Beacon of Hope Foundation
Bless the Children
Brother's Brother Foundation
Burke Agro
Cáritas de Estelí
Catholic Medical Mission Board
CEM Comunicaciones
Coca-Cola Company
Coca-Cola FEMSA
Conferencia Episcopal de Italia
Corporación Montelimar
Direct Relief
Educational Programs for the
International Community
El Porvenir
Embajada de Australia
Fabretto Children's Foundation
Feed the Hungry
Flor de Caña
Free Wheelchair Mission
Fr. Chuck's Challenge
Fundación Arcoiris
Fundación Coen
Fundación Colmena
Fundación FEMSA
Fundación NICA FRANCE
Fundación Pantaleón
Fundación Paso Pacífico
Fundación Sahlman
GBM Nicaragua
Global Brigades
Greater Impact Foundation
Grupo Pellas
Habitar
Habitat Para la Humanidad
Ideal Technologies
Ingemann
Inmobiliario BAC, S.A. (INBACSA)
King's Ransom Foundation
La Colonia
Life Outreach International (LOI)
Light a Single Candle Foundation

Matthew 25: Ministries
Medical Association Program
International (MAP)
Medical Bridges
MedShare
Ministerio de Educación (MINED)
Ministerio de Salud (MINSa)
Nekupe Sporting Resort & Retreat
Orphan Network
Polaris Energy Nicaragua, S.A
Pollo Rico
Red de Agua y Saneamiento de
Nicaragua
REMAR Nicaragua
Samaritan International
Seeds for Progress Foundation
Seguros América S.A
SER I San Antonio
Sistema Biobolsa
Sistema Coca Cola
St. Stephen's Charitable Fund
Sweet Progress
U.S Agency for International
Development
Universidad Tecnológica La Salle
Vicaría de Educación Católica
Vicariato Apostólico de Bluefields
Wallace H. Coulter Foundation

DONORS

More than \$100,000

F. Alfredo & Theresita Pellas
Food For The Poor, Inc.
SER I San Antonio
Wallace H. Coulter Charitable Trust
\$50,000 - \$99,999
BAC Florida Bank
Carmen Chamorro de Pellas
Fundación Promoción Social de la Cultura
(FPSC)
Life Outreach International (LOI)
Nekupe Sporting Resort & Retreat

\$25,000 - \$49,999

BAC Financial Services
Fields Family
Fundación Coen
Joseph E. & Ofelia Gallo
René Morales
Ricardo & Isabelle Román
U.S. Education Finance

\$10,000 - \$24,999

Alan y Claudia Luedeking

American Fidelity Foundation
BAC Florida (Employees)
Carlos & Vivian Pellas
Casa Pellas
Comunidad Connect
Corporación Montelimar
Danilo & Ilse Manzanares
Fundacion Coen
Fundación Sahlman
Habitat Nicaragua
INARSA
Local Independent Charities of America
Look Family
Richard & Nancy Noble
Seeds for Progress Foundation
Silvio & Consuelo Pellas
St. Stephens Charitable Fund
The Miami Foundation

\$5,000 - \$9,999

Adela Pellas de Solórzano
Agropecuaria Miralagos
BAC Florida Investments
Beacon of Hope Foundation
Benevity Community
Best Meridian Insurance Co.
Café Las Marías
Cargill de Nicaragua
CEM Comunicaciones
Edwin & Nora Mendieta
Eugenio y Frances Sevilla Sacasa
Frank D. & Beatriz Robleto
GBM Corporation
Inmobiliario BAC, S.A (INBACSA)
Insigneo Financial Group
Jaime Montealegre
Johnny & Annabelle Sordo
María Esperanza Healy
Michael Wood
Miguel & Ileana Gómez
Nicolas & Roxana Argüello
Rafael & Ana Lorena Sánchez
Roberto Redondo
SER | Licorera
Synergy HomeCare
Sweet Progress
\$1,000 - \$4,999
Academia Cristiana de Palacagüina
Aldeas Infantiles SOS
Ana María García
Arizona State Employees
Ayuda a los Demás
Bilzin Sumberg Baena Pricre & Axelrod LLP

Buen Manejo del Campo, S.A.
Carlos & Daysi Bermúdez
Carlos & Lissette Hurtado
Carlos & Victoria DeBayle
Carlos & Susan Osorio
Carlos E. & Ana María Vicente
Carlos Ivan López & Gabriela Terán
Carlos & Sethdra Villamizar
Casa Mántica, S.A.
Desirée Solórzano Pellas
Eduardo & Marisol Almendárez
Eduardo Fernández
El Novillo Restaurant
Eller Ito Stevedoring Company
Eric & Ilse María Brenner
Familia Rodríguez Herqueta
Fundación CHI 2001v
Fundación Nicafrance
Gildan Active Wear San Marcos II,S.A.
Gunster
Industria Nacional de Refrescos
J.P. Morgan
John & Liza Creamer
John & Margaret Friel
José Antonio & Sonia Baltodano
Juan José & Adilia Lugo
Julio E. & Onelia Rojas
Kathleen Loehr
KPMG Peat Marwick Nicaragua, S.A.
Leonora Solórzano
Luis & María Dolores Navas
Luis & Scarlett DeBayle
Luisa E. Bravo Rivas
Marcio Tellería
María Cecilia Chamorro
María José Wright
Mariano & Lucy Reyes
Matthews Family Foundation
Meredith J DeWitt
Molinos de Nicaragua, S.A.
Namenic
Nicolás Argüello Solórzano
Nora Campos De Lankes
Oswaldo Lainez
Ralph Tipple
Ricardo & Dolores Horvilleur
Richard Kimball
Roger & Shirley Icabalceta
RRI Advisors LLC
RSM US LLP
Saddy Abaunza
Seguros América
Silvio Pellas Martínez
Silvio Solórzano

Sunset Elementary, Coral Gables
Terre de Homes Italia
The Michael and Milagros Contreras
Family Foundation
\$500 - \$999
Adilson A. & Melissa Araujo
Adriana Vega
Agustín Abalo
ALPESA
Angel Aloma
Ariel & María I. Marín
Arturo & Rosario Chamorro
Benedict Shoup
Bruce & Martha Cuthbertson
Compañía Cervecera Centroamericana
Cyndi Bakir
D. Stuart & Kathy Horne
Danilo & Rosana Lacayo
Fernando Olave
Fernando Tamayo
G-Force Waterproofing and
Restoration
Global Giving
Gloria Navas
Henry Beverley
Jack Clay
Javier & Natalia Velilla Lucini
Jeffrey Parupsy
José Francisco & Amanda Baca
J.P. Morgan Chase Foundation
Juan Bosco & Mabel Ordóñez
Lesly Gonzalez
Luis & Bertha Parajón
Marcia Wallace
Margarita M. Angulo Levine
María Yolanda Flores
Marta Elena San Martín
Martha Lilliam Argüello
Mary P. James
Miguel Enrique Cuadra
Miriam Ventura
Módulos Comerciales
Ocal
Oklahoma City Community Foundation
Rafael & Violeta Pavón
Rebekah Wahking
Silvia Rivas
Silvia Solórzano
Southern Industrial Sales Corporation
Susan Corson-Finnerty
Thrivent
UBS
Velosa

Violeta Fiallos
William Castillo

IN-KIND DONORS

Americares
Catholic Medical Mission Board
Direct Relief
Feed My Starving Children
Food For The Poor, Inc.
Free Wheelchair Mission
Hearts for Friends, Jesuit Preparatory School
International Health Partner
Life Outreach International
Matthew 25: Ministries
Medical Association Program
International (MAP)
Medical Bridges Inc.
Medshare
Price Philanthropies
PriceSmart Nicaragua
Spanish Honor Society, South Broward High
School
Sunset Elementary School, Coral Gables
U.S Agency for International
Development (USAID)

SPONSORS & COLLABORATORS

Adriana Paniagua
AmazonSmile
CIBO Wine Bar
ColorsXGood
Dennis Martínez
El Novillo Restaurant
Flor de Caña
Funds Society
GusColors, LLC
Laboratorios Zepol
Miami Marlins
Milca Roja
Nadia Vado
NIkki Beach
Padrón Cigars
Valentia Mediterranean Cuisine

SPECIAL THANKS

to our mission critical partners

Food For The Poor Inc.
Grupo Pellas

STATEMENTS OF FINANCIAL POSITION

December 31, 2018 and 2017 (in USD)

	ASSETS	2018	2017
	Cash and cash equivalents	1,388,557	2,231,366
	Interest-bearing deposits in financial institution	1,650,000	2,159,743
	Investments	1,011,335	-
	Contribution and other receivables	1,582,760	1,572,678
	Inventories	4,325,451	19,694,082
	Property and equipment, net	1,495,932	1,326,604
	Other assets	71,301	63,965
	Total assets	11,525,336	27,048,438
LIABILITIES AND NET ASSETS			
	LIABILITIES		
	Accounts payable and accrued expenses	2,109,473	2,193,311
	NET ASSETS		
	Net assets at end of year	24,855,127	21,722,999
	Change in net assets	(15,439,264)	3,132,128
	Total liabilities and net assets	11,525,336	27,048,438

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

December 31, 2018 and 2017 (in USD)

CHANGES IN UNRESTRICTED NET ASSETS

REVENUE

In-kind contributions
Cash contributions and other
Donated shipping and handling

Total unrestricted revenue

EXPENSES

Program expenses
Administrative expenses
Fundraising

Total expenses

CHANGE IN TEMPORARILY RESTRICTED NET ASSETS

Change in net assets

Net assets at beginning of year

Net assets at end of year

2018

32,564,827

8,051,647

862,278

41,478,752

54,911,786

1,624,791

381,439

56,918,016

(15,439,264)

24,855,127

9,415,863

2017

102,795,665

8,443,133

1,325,041

112,563,839

107,809,183

1,177,322

418,642

109,405,147

3,158,692

21,696,435

24,855,127



ANF

UNITED
IN ACTION

*"Give something, however small, to the one in need.
For it is not small to one who has nothing.
Neither is it small to God, if we have given what we could."
— St. Gregory Nazianzen*

NICARAGUA

Carretera Nueva a León Km. 18.5
Managua, Nicaragua
(505) 2269-7163 Ext. 300

Ofiplaza El Retiro
Edificio 2, Suite 221
Managua, Nicaragua
(505) 2269-7163 Ext. 200

UNITED STATES

1000 NW 57th Court, Suite 170
Miami, Florida 33126
(305) 374-3391 Ext. 103



ANFnicaragua.org



[/anfni](https://www.facebook.com/anfni)



[ANFnicaragua](https://www.instagram.com/ANFnicaragua)